

# Service Modeling, Clouds and Networks

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# University of Coimbra

## Coimbra University

- › 720 years old
- › Tradition in Law and Medicine
- › Strong in IT & Electronics,  
Biotech and Materials
- › 23.000 Students

## Fac. Science & Technology

- › 8000 undergraduates
- › 1000 post-graduates
- › 650 teaching & research staff



# Fac. Science & Technology



# Department of Informatics Engineering

- Informatics Engineering
- Design e Multimedia
- MSc, MSc, PhD



# **New MSc in Information Systems**

- **Information Systems Management**
- **Enterprise Architecture**
- **Business Process Management**
- **Service Engineering**
- **Interaction Design**

# Textbook on Service Systems



## Contents

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The Emergence of Services  
Service Modelling  
Perspectives on Service Systems  
Case Studies  
Healthcare Service Research  
Digital Government Services  
E-learning  
Review Section  
References

## 1 — Fundamentals

### Summary

This chapter provides an overview of the origins of services. Two important views are examined: services as a transformation process and services as a set of resources. The differences and complementarity between services and goods are examined. Since the development of digital services is rapidly emerging, the relationships between services, software, and ICT are framed by presenting a classification framework. The last sections present the running use cases that will be used throughout the textbook and the six perspective that will be used to study each use case.

### Learning Objectives

1. Understand the historical evolution of services and their importance nowadays for societies.
2. Analyse the various views on services based on the emphases placed on processes and resources.
3. Explain how services from various industry domains can benefit from a service system discipline.
4. Describe various perspectives which can be taken to study services using scientific and systematic approaches.

# Linked USDL family

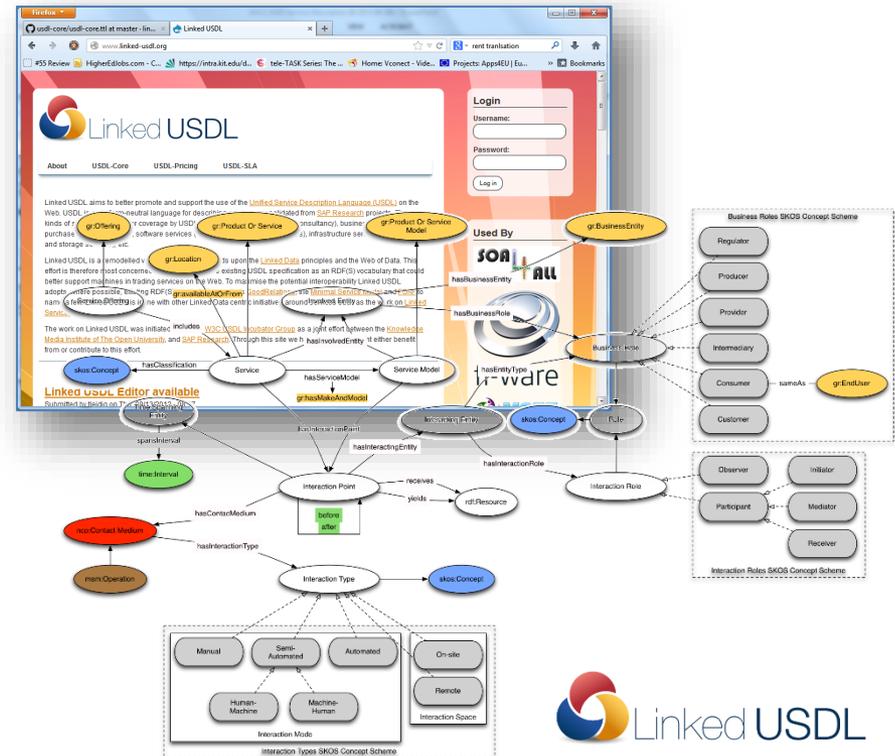
## Service Description Language

- History

- a-USDL (2009), USDL (2011), Linked USDL (2012)

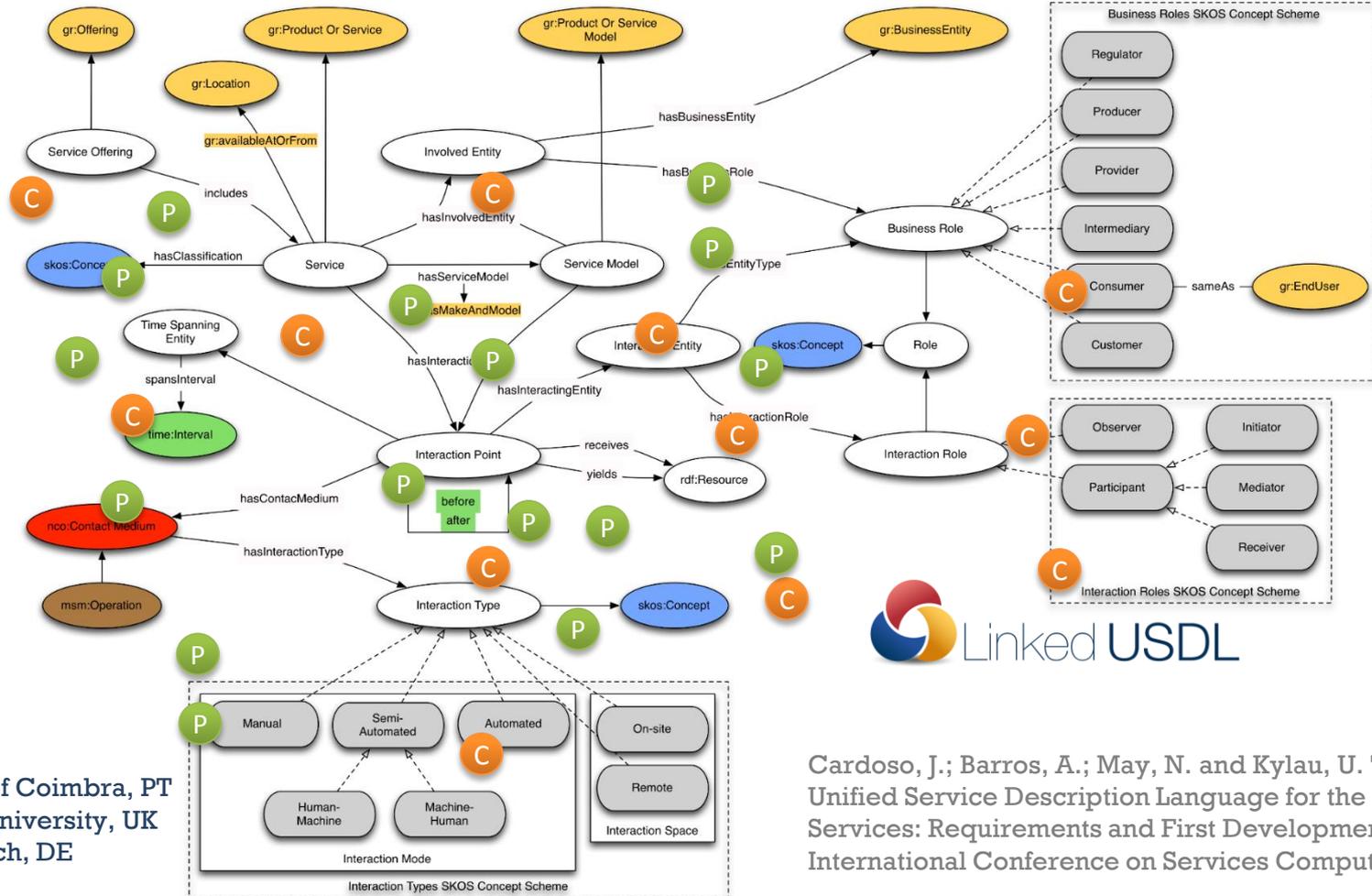
- New models (2013)

- Linked USDL core
  - The Open University, UK
  - SAP Research, DE
- Service System
  - University of Gent, BE
- Service Networks



<https://github.com/linked-usdl/>

# Linked USDL Core (2013)



University of Coimbra, PT  
The Open University, UK  
SAP Research, DE

Cardoso, J.; Barros, A.; May, N. and Kylau, U. Towards a Unified Service Description Language for the Internet of Services: Requirements and First Developments. In IEEE International Conference on Services Computing, 2010.

# USDL:INTERACTIONPOINT



- Blueprint
  - line of interaction
- E.g. face-to-face actions between employees and customers



## NAME:

**usdl:InteractionPoint**

## DESCRIPTION:

rdfs:comment ""<p>An InteractionPoint represents an actual step in accessing and performing operations of the service. On a technical level this could translate into calling a Web Service operation.</p>

On a professional level, it could mean that consumer and provider meet in person to exchange service parameters or resources involved in the service delivery (e.g. documents that are processed by the provider).

An InteractionPoint can be initiated by the consumer or the provider. Since InteractionPoints may take time and have an ordering with respect to other InteractionPoints, this is a subclass of TimeSpanningEntity. One can therefore express temporal relationships between InteractionPoints such as before or after. For richer expressions the time ontology constructs could be used.</p>""@en .

## SUBCLASS:

rdfs:subClassOf usdl:TimeSpanningEntity;

# Linked USDL Pricing (2013)

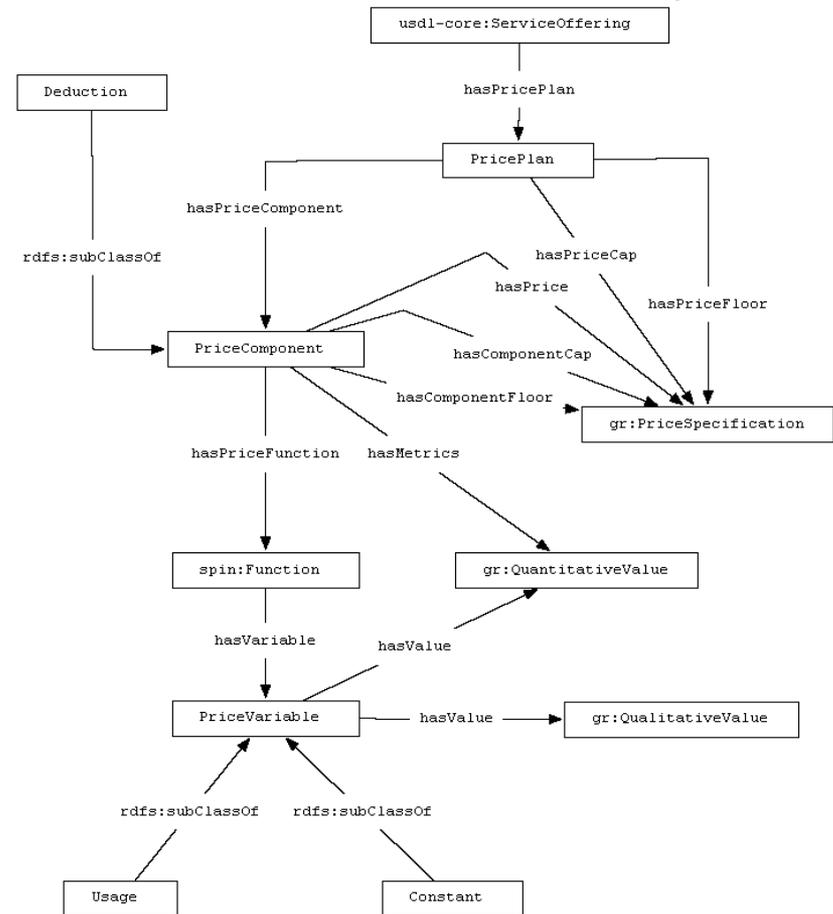
- ↓ On-Demand Instances
- ↓ Reserved Instances
- ↓ Reserved Instance Volume Discounts
- ↓ Spot Instances
- ↓ Data Transfer
- ↓ EBS-Optimized Instances
- ↓ Amazon Elastic Block Store
- ↓ Elastic IP Addresses
- ↓ Amazon CloudWatch
- ↓ Auto Scaling
- ↓ Elastic Load Balancing
- ↓ AWS GovCloud Region

## Light Utilization Reserved Instances

Region: US East (N. Virginia)

	1 yr Term		3 yr Term	
	Upfront	Hourly	Upfront	Hourly
<b>Standard Reserved Instances</b>				
Small (Default)	\$61	\$0.034 per Hour	\$96	\$0.027 per Hour
Medium	\$122	\$0.068 per Hour	\$192	\$0.054 per Hour
Large	\$243	\$0.136 per Hour	\$384	\$0.108 per Hour
Extra Large	\$486	\$0.271 per Hour	\$768	\$0.215 per Hour
<b>Second Generation Standard Reserved Instances</b>				
Extra Large	\$517	\$0.299 per Hour	\$807	\$0.236 per Hour
Double Extra Large	\$1034	\$0.598 per Hour	\$1614	\$0.472 per Hour
<b>Micro Reserved Instances</b>				
Micro	\$23	\$0.012 per Hour	\$35	\$0.012 per Hour
<b>High-Memory Reserved Instances</b>				
Extra Large	\$272	\$0.169 per Hour	\$398	\$0.136 per Hour
Double Extra Large	\$544	\$0.338 per Hour	\$796	\$0.272 per Hour
Quadruple Extra Large	\$1088	\$0.676 per Hour	\$1592	\$0.544 per Hour
<b>High-CPU Reserved Instances</b>				
Medium	\$161	\$0.09 per Hour	\$243	\$0.079 per Hour
Extra Large	\$644	\$0.36 per Hour	\$972	\$0.316 per Hour

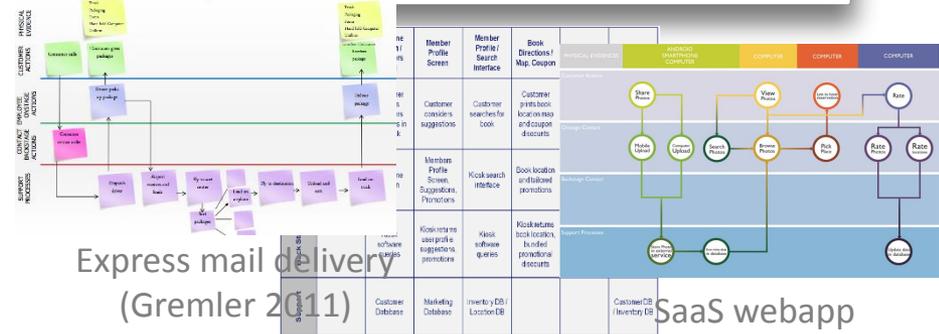
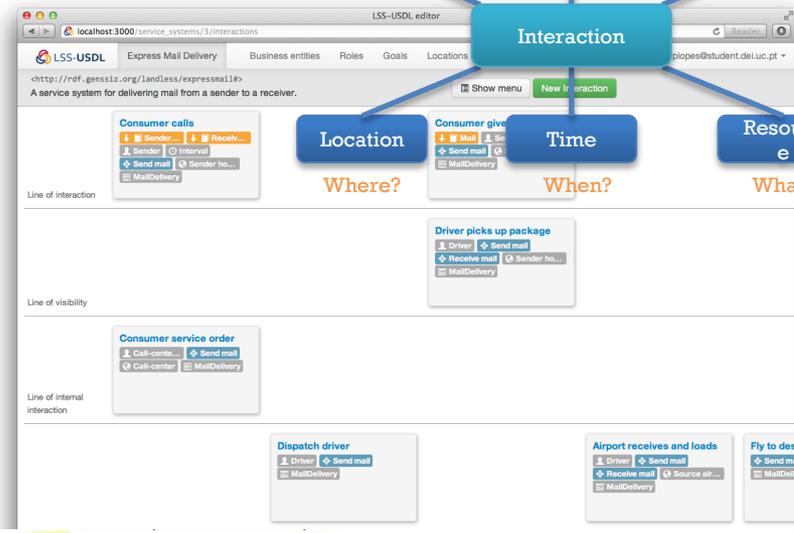
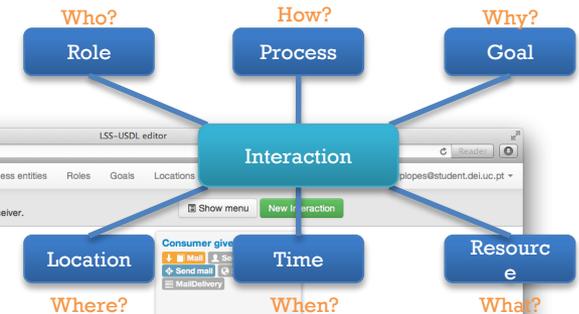
## Dynamic Pricing



# Service Systems

## LSS USDL

- Service System model
  - Machine-understandable and processable
- Existing work
  - External perspective: WSDL, SAWSDL, USDL
  - Black-box
  - How can a service system be integrated with other services?
- Internal perspective
  - White-box approach and
  - Service management, optimization, and analytics.
  - How does the service works internally?



# Service Networks

## Linked USDL + OSSR = OSSN

**Lunacloud Cloud Computing Provider**

**Linked USDL**

**Specifications:**

- CHARTS: AVERAGE BASE PLAN COST (LINKED)
- Lunacloud: \$0.02 per hour
- Use Based: \$0.05 per hour
- Open Instance: \$0.25 per hour
- All Cloud Computing: \$0.09 per hour

**Features:**

- Online Backup & Storage Services
- Web Content Management Systems (CMS)

**COMPATIBILITY:**

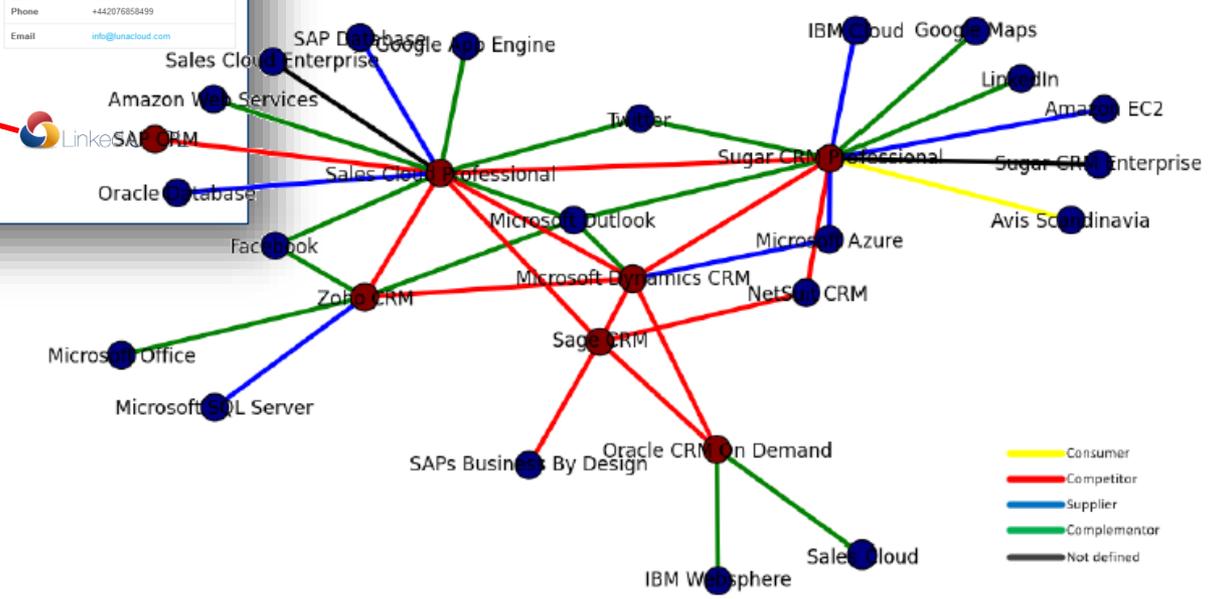
Compare by Compatible Operating Systems:

- SUSE OS
- Debian
- Fedora 11
- Linux Operating Systems
- openSUSE Linux
- Red Hat 5.1
- Ubuntu Linux
- Windows Server 2008

**Processor:** 64 Bit

**Programming Languages Supported:** The cloud computing provider offers root access to the servers, all the programming languages are supported by the provider.

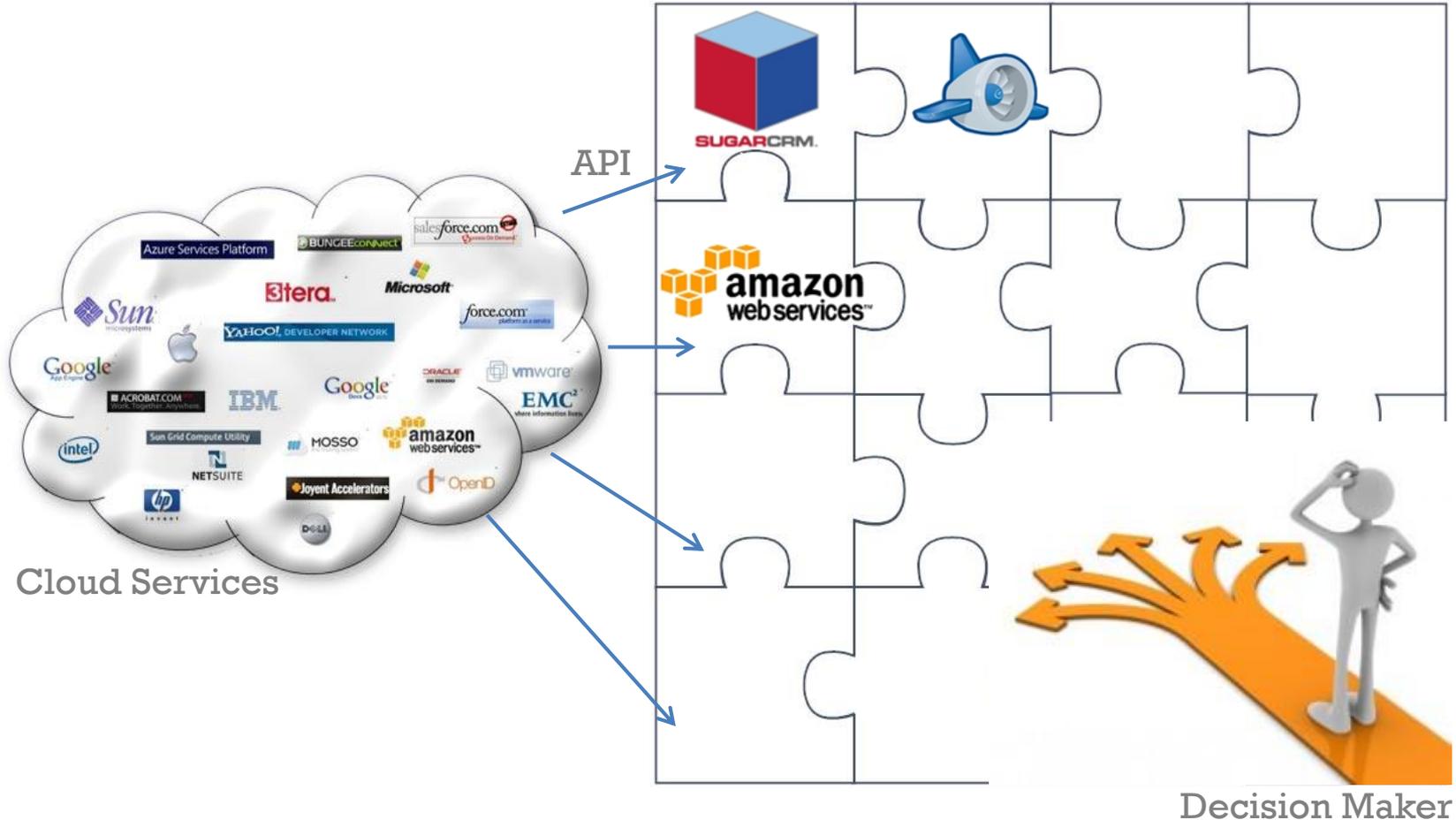
**OSSR Aggregation**



# Applications (2013)

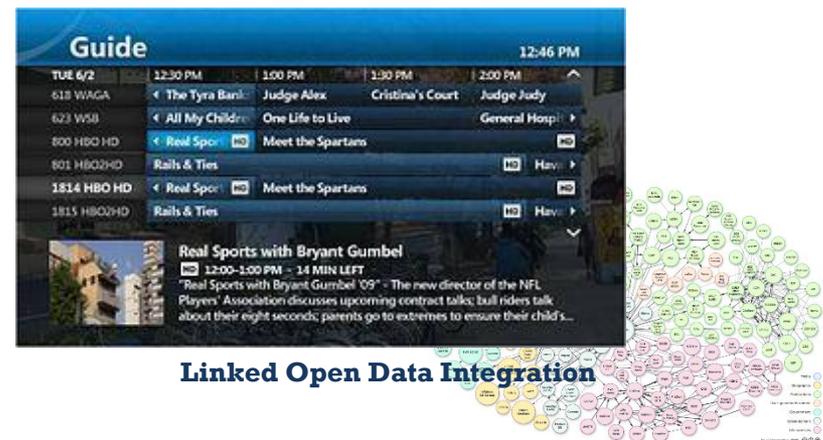
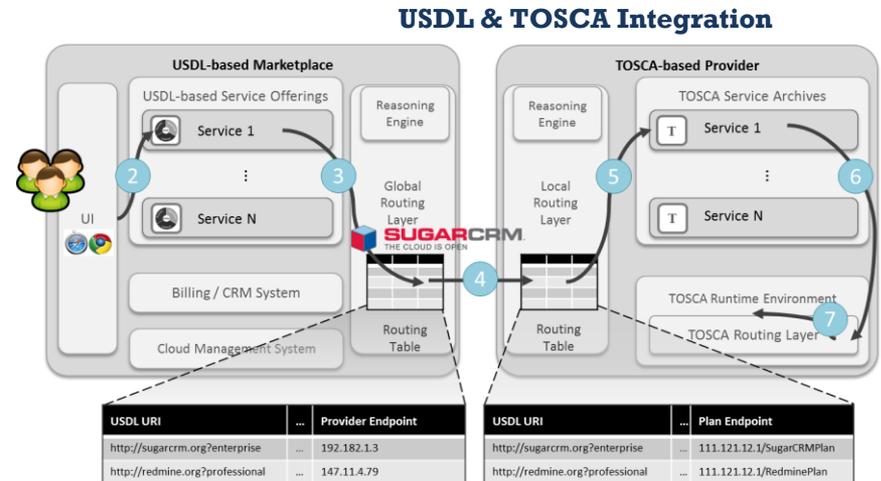
## Linked USDL and Cloud Services

Consider cost, compatibility, space, speed, etc.

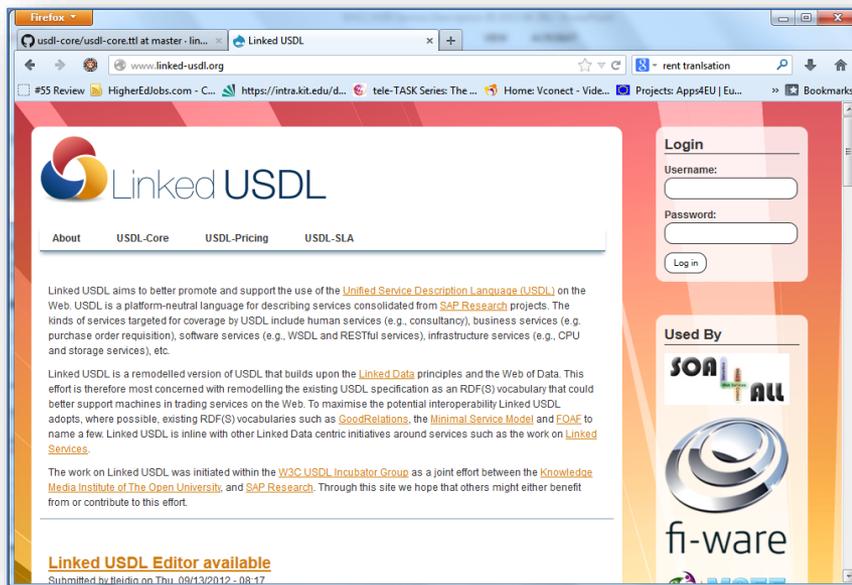


# Applications (2013)

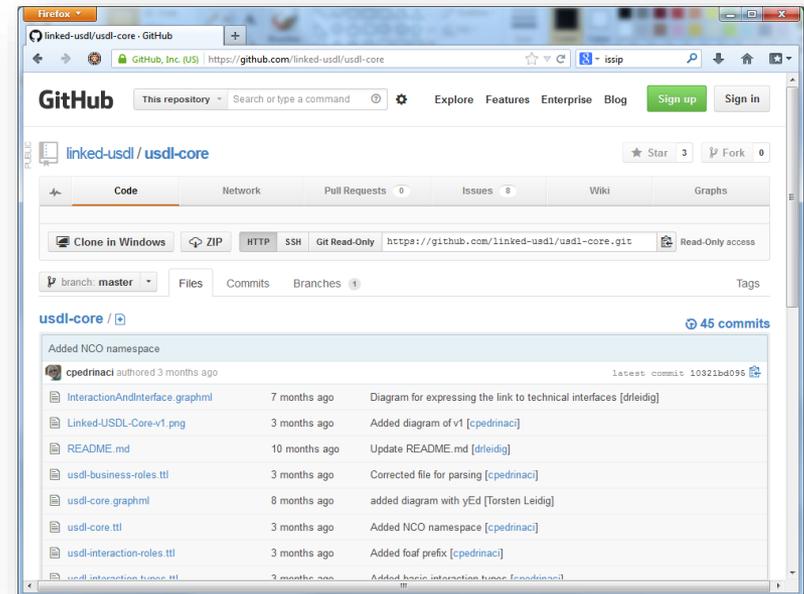
- **Cloud Services (USDL & TOSCA)**
  - University of Stuttgart, DE
- **Could Service Aggregation**
  - INESC, PT
- **Service System Costing**
  - Vienna Univ. of Technology, AT
  - Karlsruhe Inst. of Technology, DE
- **ITIL Service Management**
  - Portugal Telecom, PT
- **Linked Open Data Integration**
  - Portugal Telecom, PT
- **Process Navigation**
  - University of Bayreuth, DE



# Resources



<http://www.linked-usdl.org/>

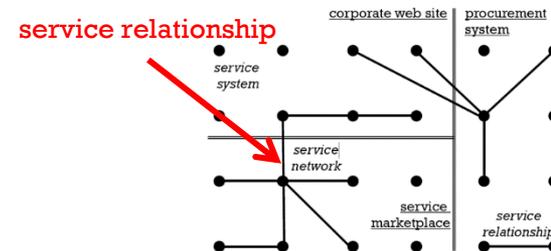
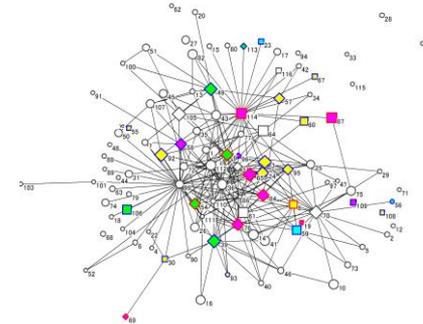
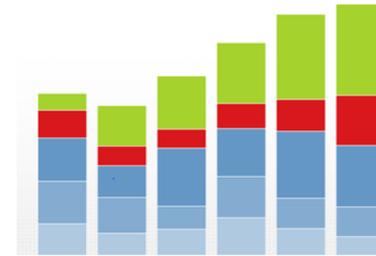


<https://github.com/linked-usdl/>  
<https://github.com/Genssiz>

# Linked USDL

## Next Steps (2014)

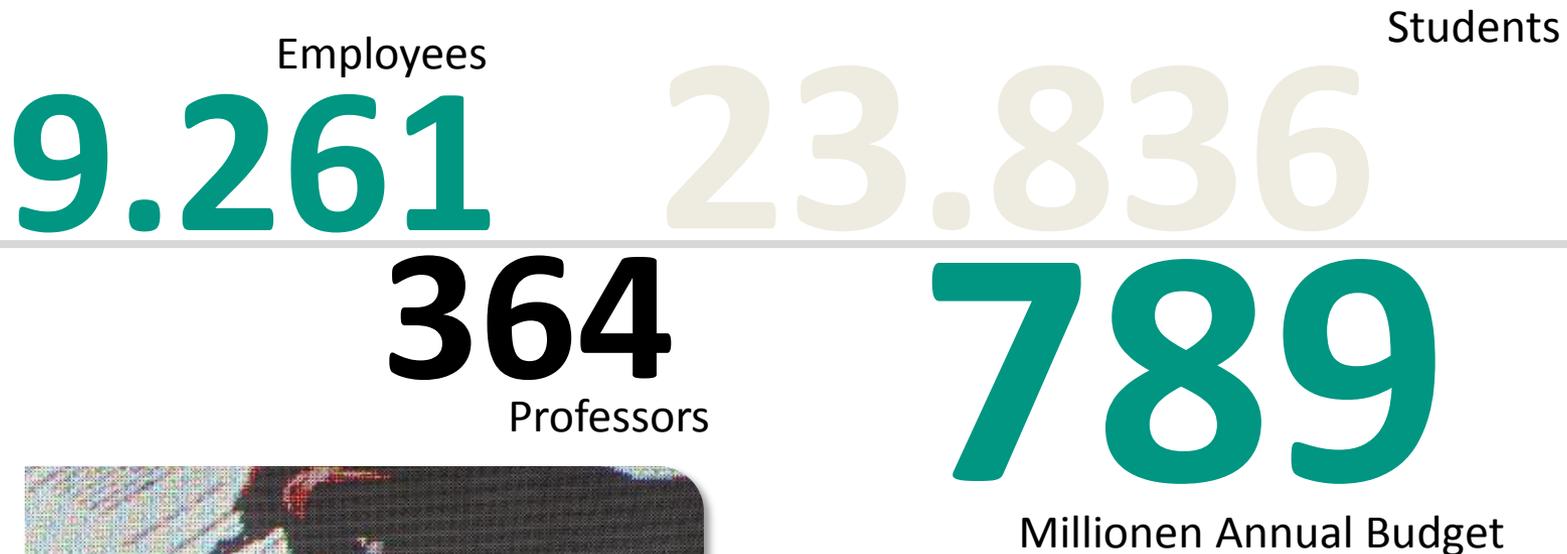
- **Service Analytics**
  - Service system mining
  - Process mining
  - Data mining
- **Service Network Analysis**
  - Automated reconstruction
  - Domain-specific metrics
- **Service Relationships**
  - Evidence from Social Networks
  - Text mining techniques
  - Co-occurrence analysis





**Karlsruhe Service Research Institute (KSRI)**

# Karlsruhe Institute of Technology (KIT)



- ▶ Research, teaching, and innovation
- ▶ Merger of former University of Karlsruhe and Forschungszentrum Karlsruhe (Oct '09)

# KSRI Setup

Energy Economics



Prof. Dr. Wolf Fichtner

Service Innovation & Management



Prof. Dr. Hansjörg Fromm



Discrete Optimization & Logistics



Prof. Dr. Stefan Nickel

Software Design & Quality



Prof. Dr. Ralf Reussner

Knowledge Management



Prof. Dr. Rudi Studer

Information & Market Engineering



Prof. Dr. Christof Weinhardt

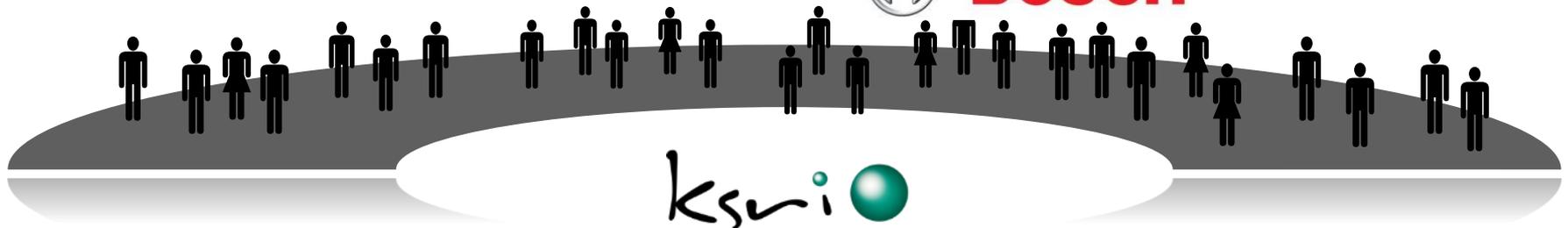
Value Stream Services



Dr. Helmut Wlcek,  
Prof. Dr. Kai Furmans



**BOSCH**



Joint Management ▪ Joint Infrastructure  
Joint Interdisciplinary Research Projects ▪ Joint Graduate Program

# Industry domains



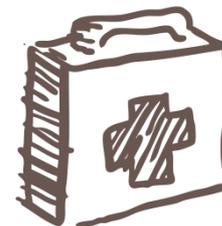
Energy



ICT



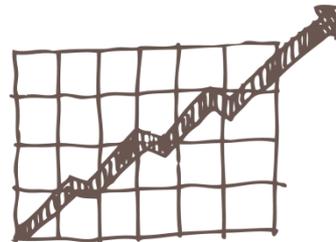
Healthcare



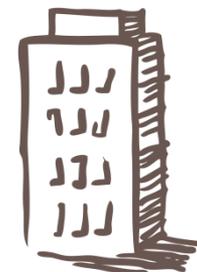
Mobility  
and Supply  
Chain



Finance



Facilities  
and Production



# ... and new service-based business models gain economic value fast.

Gartner estimates 35% of all CRM implementations today use SaaS, growing to over 50% by 2020 according to their projections

*(Gartner, 5/2012).*

salesforce.com®

	1 month returns	YTD returns	1 year returns*	3 year returns
● salesforce.com	2.52%	2.52%	47.55%	171.2%
● S&P 500 Total Return	7.23%	5.44%	17.02%	49.08%
● Oracle Corporation	6.21%	6.21%	26.92%	57.66%
● Microsoft Corporation	3.05%	3.05%	-4.15%	5.25%



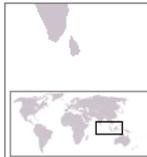
CRM Vendors	2010	2011	Share (%) 2010	Share (%) 2011	Growth (%) 2011
SAP	2,006.5	2,324.8	18.9	19.3	16.3
Salesforce.com	1,749.4	2,006.5	16.5	16.7	35.9
Oracle	1,476.3	1,918.2	16.0	26.6	9.7
Microsoft	793.3	901.0	7.5	7.5	13.6

Source: Gartner 05/2012 & <http://ycharts.com/companies/CRM/performance>

# Company partner network (selection)



Deutsche Telekom Laboratories



**BOSCH**

**DAIMLER**



Mobility Networks Logistics



VERSORGUNG MIT VERANTWORTUNG



Microsoft



traffic mobility logistics.



Wir leben Autos.

# Service Research Events at KSRI

**1<sup>st</sup> Karlsruhe Service Summit**  
December 2008



**1<sup>st</sup> Karlsruhe Summer School on Service Research**  
July 2010



**2<sup>nd</sup> Karlsruhe Summer School on Service Research**  
September 2013

**2<sup>nd</sup> Karlsruhe Service Summit**  
July 2010



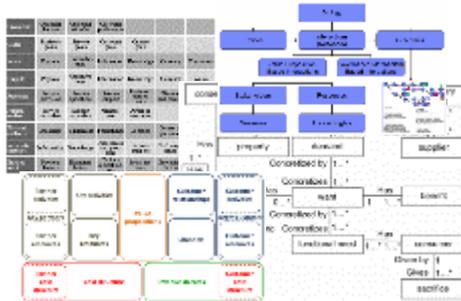
**3<sup>rd</sup> Karlsruhe Service Summit**  
January 2012

**4<sup>rd</sup> Karlsruhe Service Summit**  
September 2013

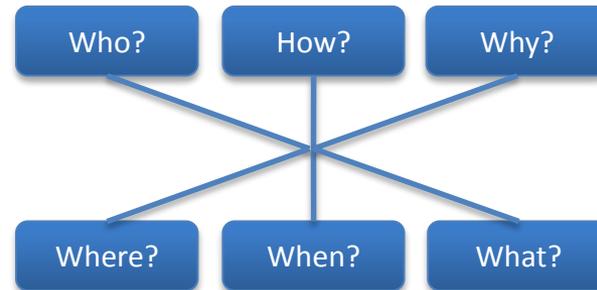
**KSRI speaker series from**  
2008 - 2013

Thank You  
*for* Listening

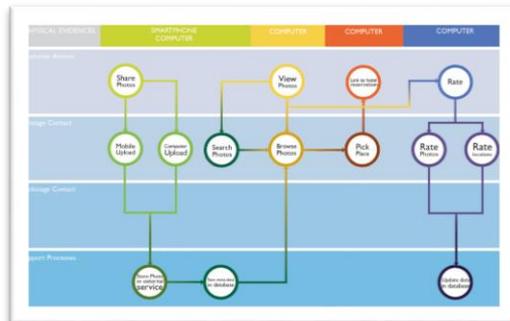
# LSS-USDL building blocks



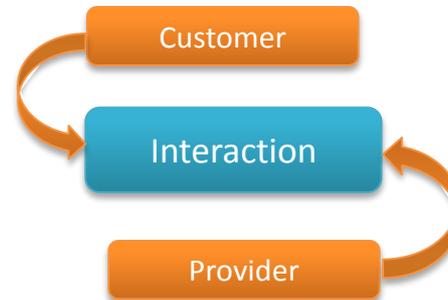
Literature review



Star model (5W+H)



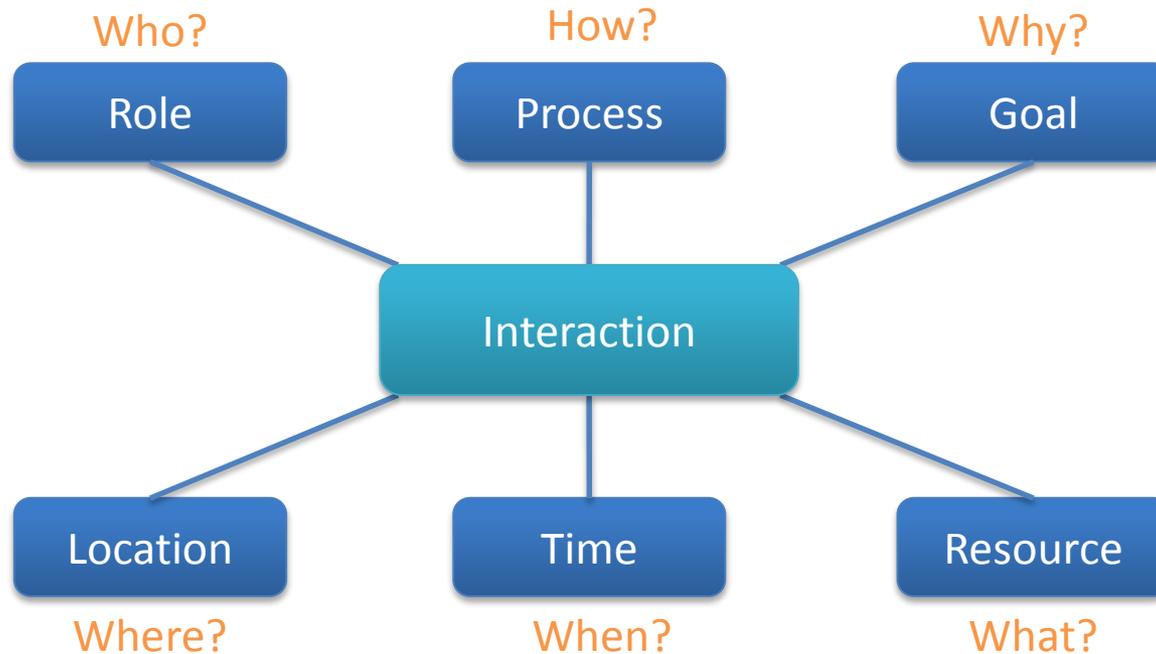
Service blueprint



Co-creation

# LSS-USDL

## 6-Point interaction star model



# LaNDLESS

## Integrating Linked Data with Linked Services

Ricardo Lopes

Dept. Engenharia Informática - University of Coimbra

# LaNDLESS

Introduction

The Service Model

Tool Support

Evaluation

Conclusions

# LaNDLESS

## **Introduction**

The Service Model

Tool Support

Evaluation

Conclusions

# Services

**70%** of Western Europe's GDP

Luczak et al. (2007)

**Growth in the last 25 years:**

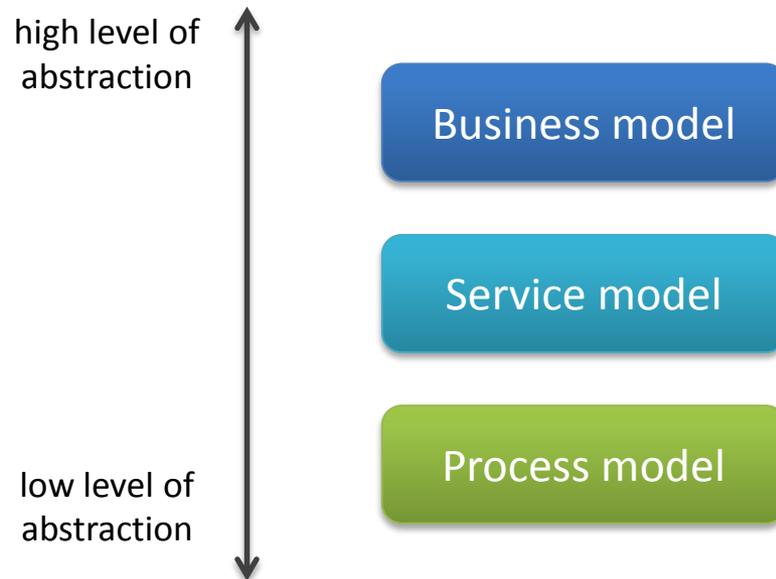
Maglio et al. (2006)

- Germany: **+44%**
- Japan: **+40%**
- China: **+191%**
- ...

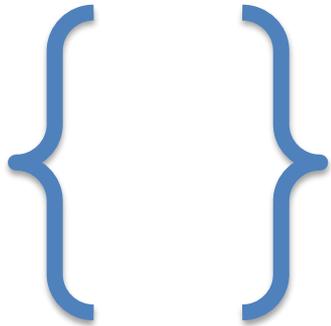
# Services

Chesbrough et al. (2006)

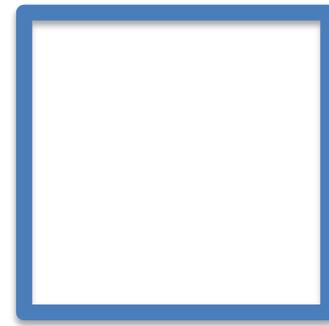
## Still hardly studied



# Motivation



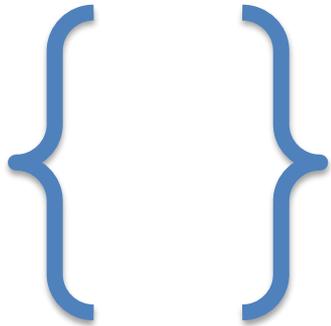
Machine-readable



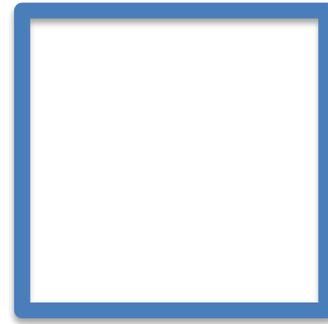
Whitebox

**Better Service Systems** **Documentation**

# Motivation



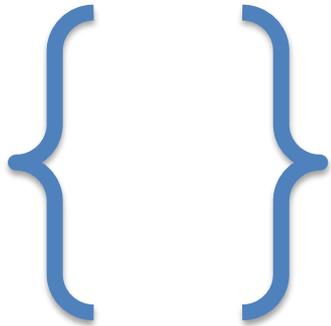
Machine-readable



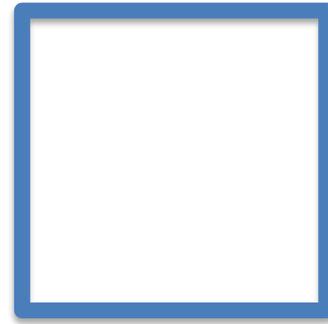
Whitebox

**Better Service Systems** **Transparency**

# Motivation



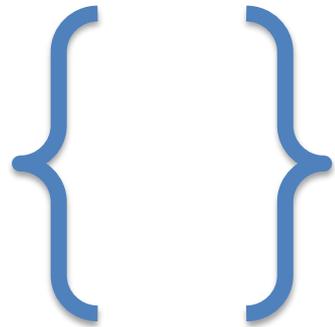
Machine-readable



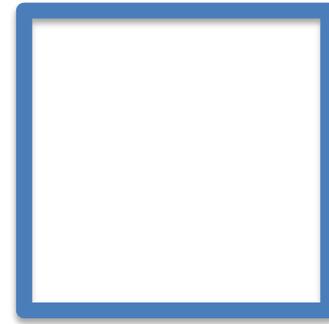
Whitebox

**Better Service Systems** **Bottlenecks and fail points**  
**identification**

# Motivation



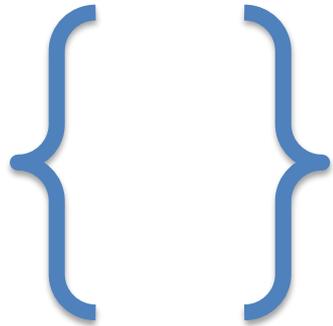
Machine-readable



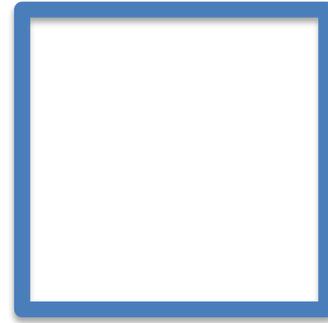
Whitebox

**Better Service Systems** Automation

# Motivation



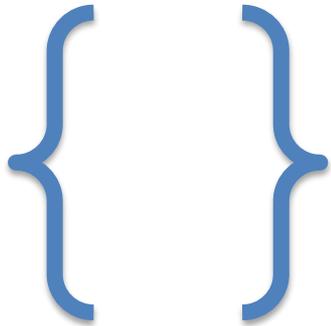
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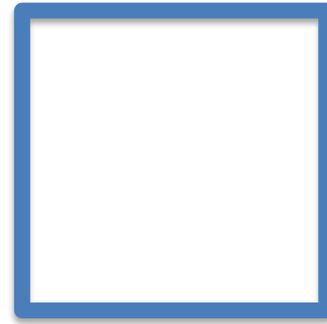
Whitebox

**Better Service Systems** **Simulation**

# Motivation



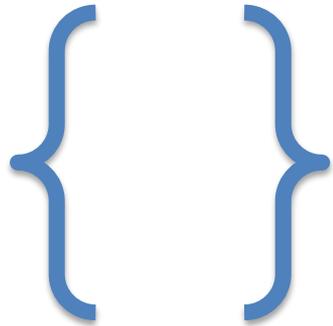
Machine-readable



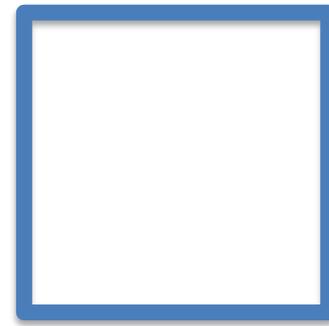
Whitebox

**Better Service Systems** **Integration**

# Motivation



Machine-readable



Whitebox

**Better Service Systems** **Discovery**

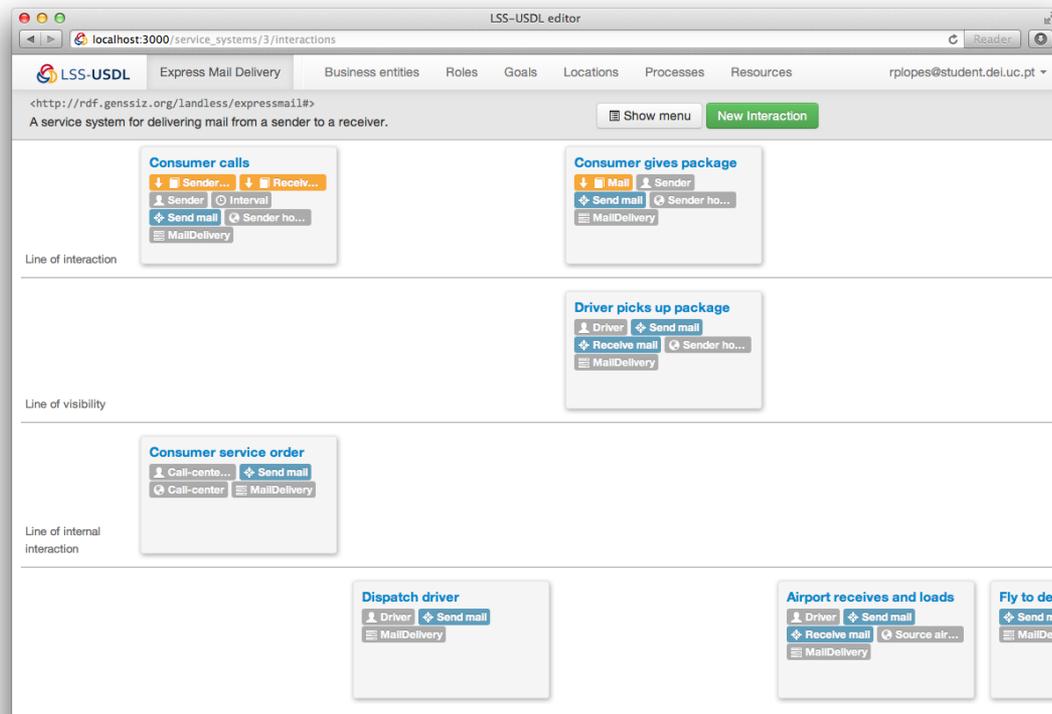
# Objectives and Challenges

## 1. Define a service system model



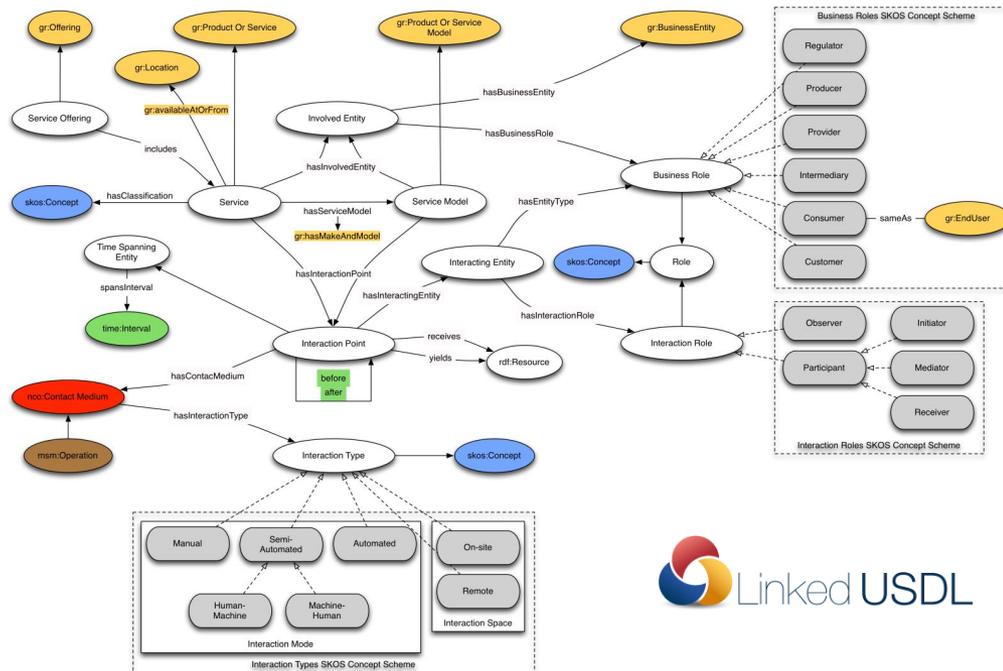
# Objectives and Challenges

## 2. Develop a graphical modeling tool



# Objectives and Challenges

## 3. Align the model with Linked USDL



# LaNDLESS

Introduction

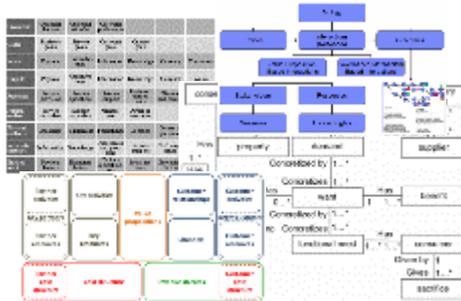
**The Service Model**

Tool Support

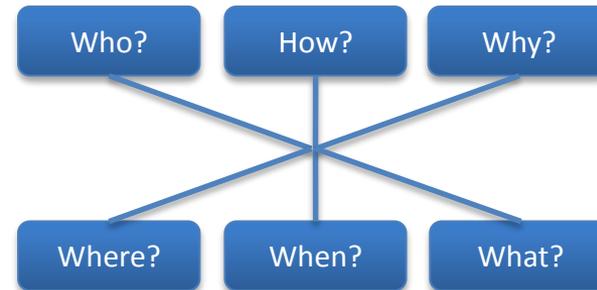
Evaluation

Conclusions

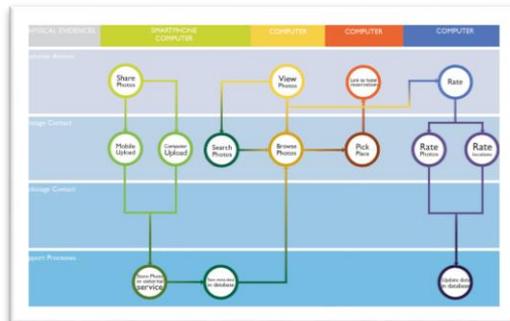
# LSS-USDL building blocks



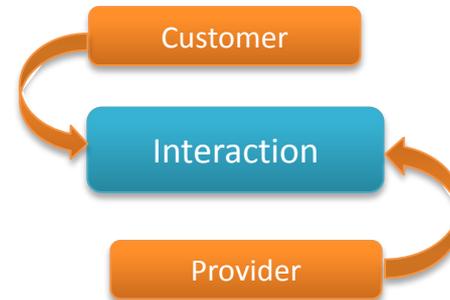
Literature review



Star model (5W+H)



Service blueprint



Value co-creation

# LSS-USDL building blocks

## Literature review

Alt and Zimmermann (2001)

Petrovic et al. (2001)

Kanner and Karni (2007)

Kinderen and Gordijn (2008)

Spohrer and Maglio (2009)

Osterwalder and Pigneur (2010)

Fielt (2010)

Zolnowski et al. (2011)



Goals

Stakeholders

Processes

Inputs

Outputs

Resources

Measures

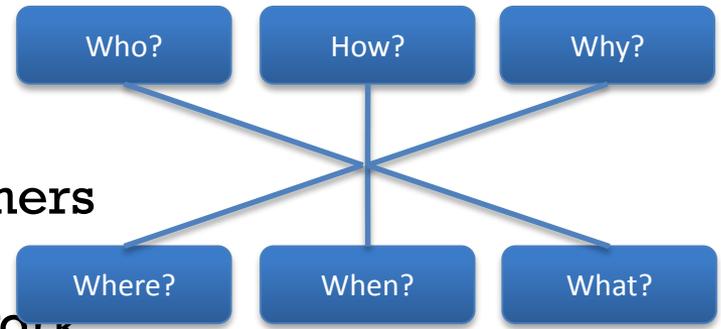
Legal

Financial

# LSS-USDL building blocks

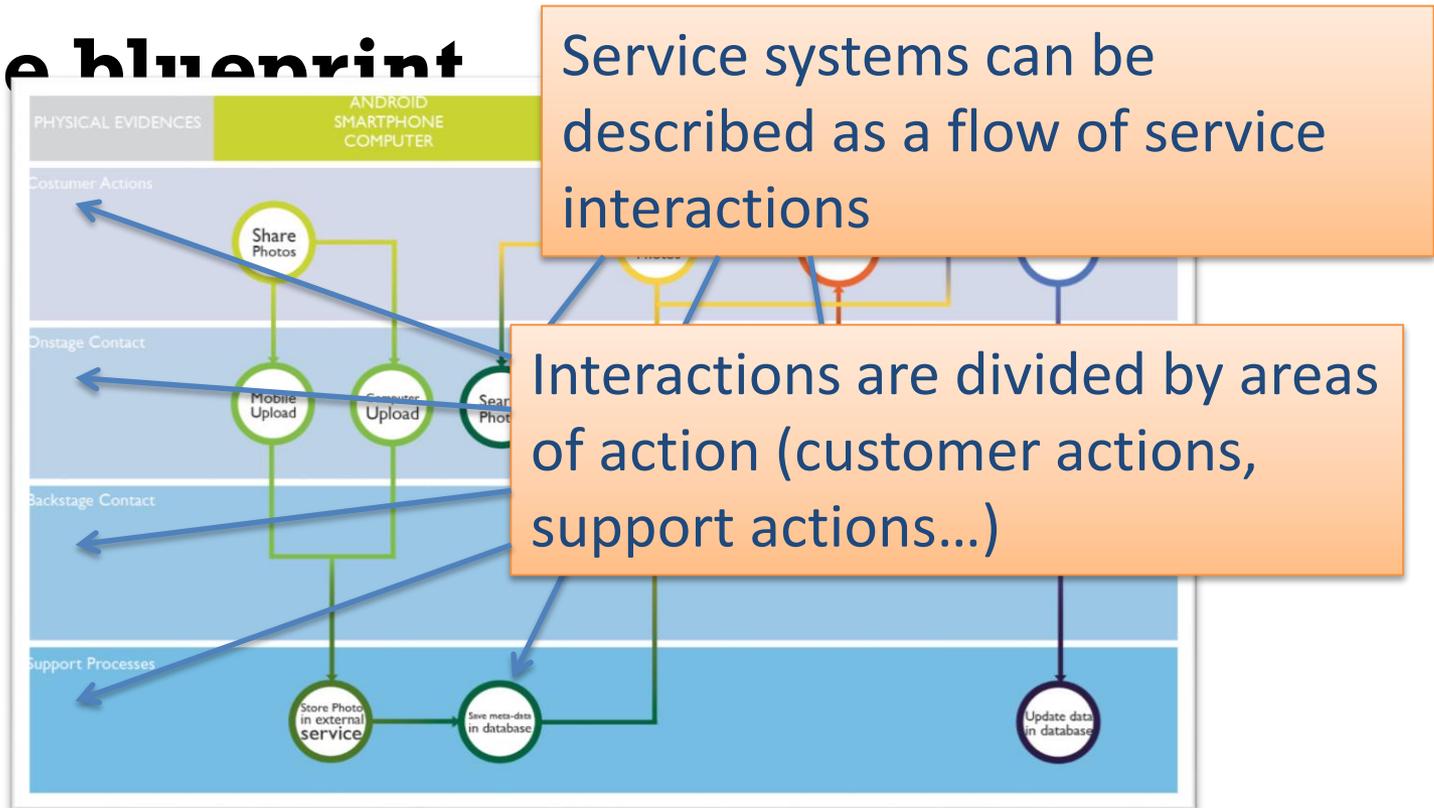
## Star model (5W+H)

- Very popular in journalism and others
- Core concept in Zachman Framework
- Other uses found in the literature
  - Blair et al. (1994)
  - Dumas et al. (2003)
  - Söderström et al. (2006)



# LSS-USDL building blocks

## Service blueprint



# LSS-USDL building blocks

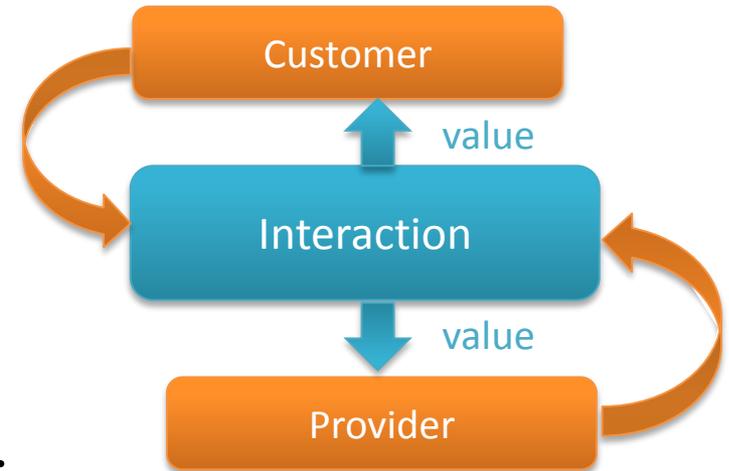
## Value co-creation

### – Goods Dominant Logic:

- Value is in goods transaction

### – Service Dominant Logic:

- Value is co-created in service interactions



# LSS-USDL building blocks

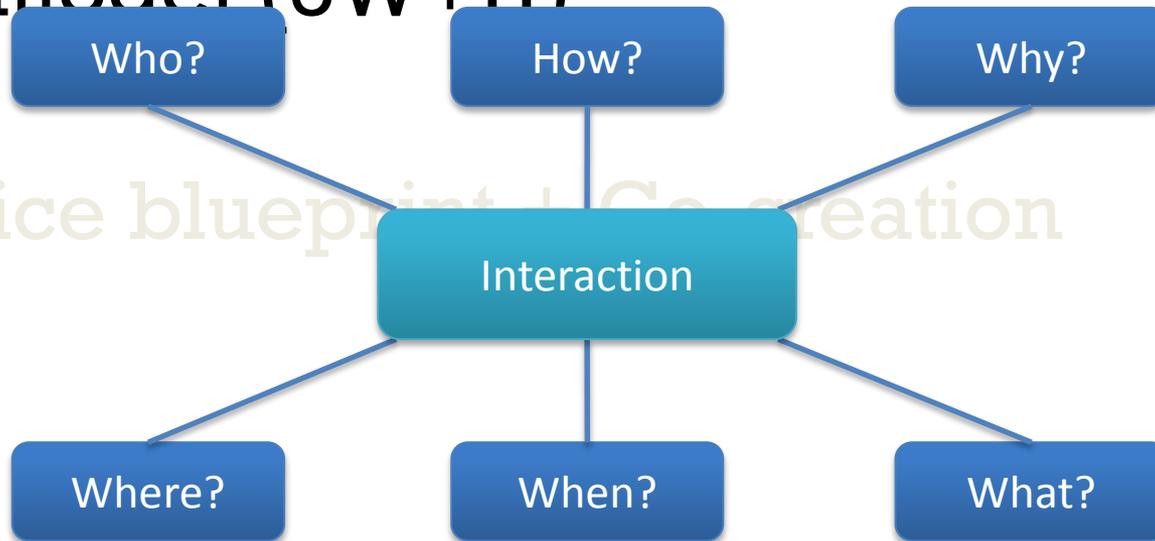
- Literature review
- Star model (5W+H)
- **Service blueprint + Co-creation**

Interaction

# LSS-USDL building blocks

- Literature review

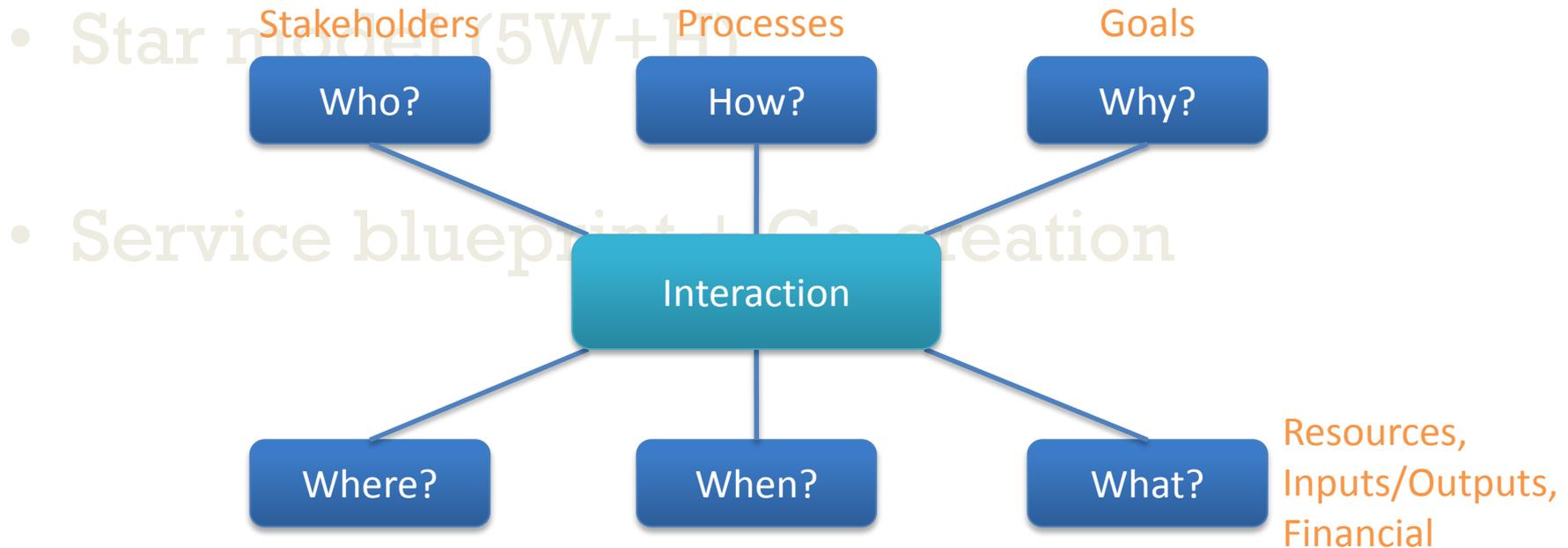
- **Star model (5W+H)**



- Service blueprint + Co-creation

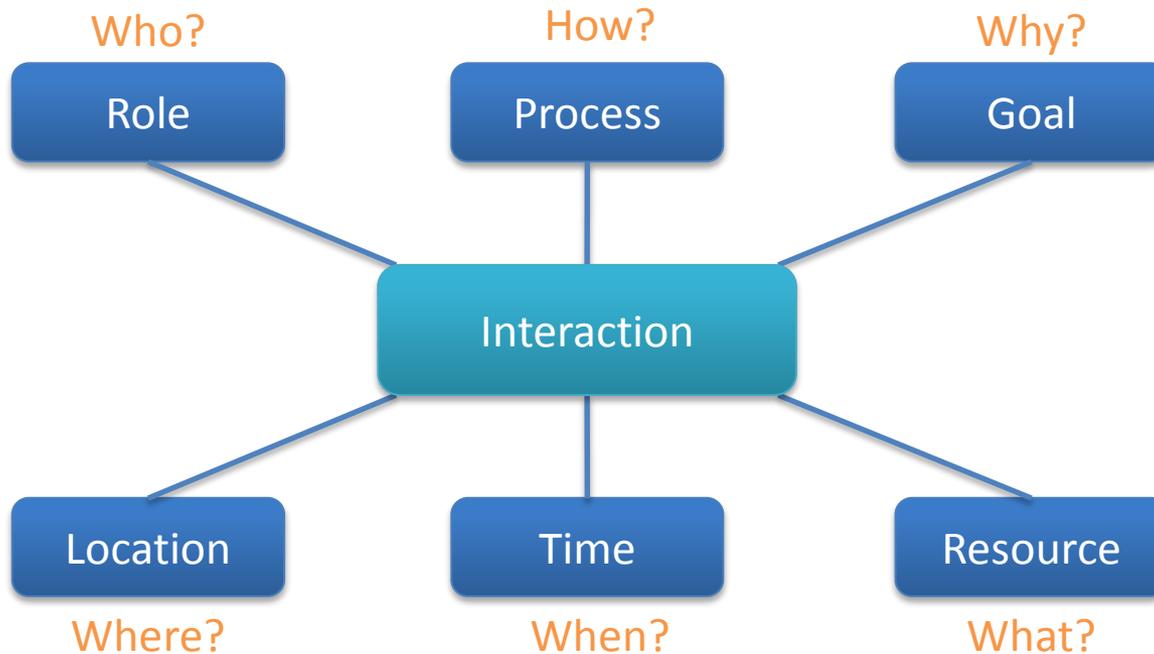
# LSS-USDL building blocks

- Literature review



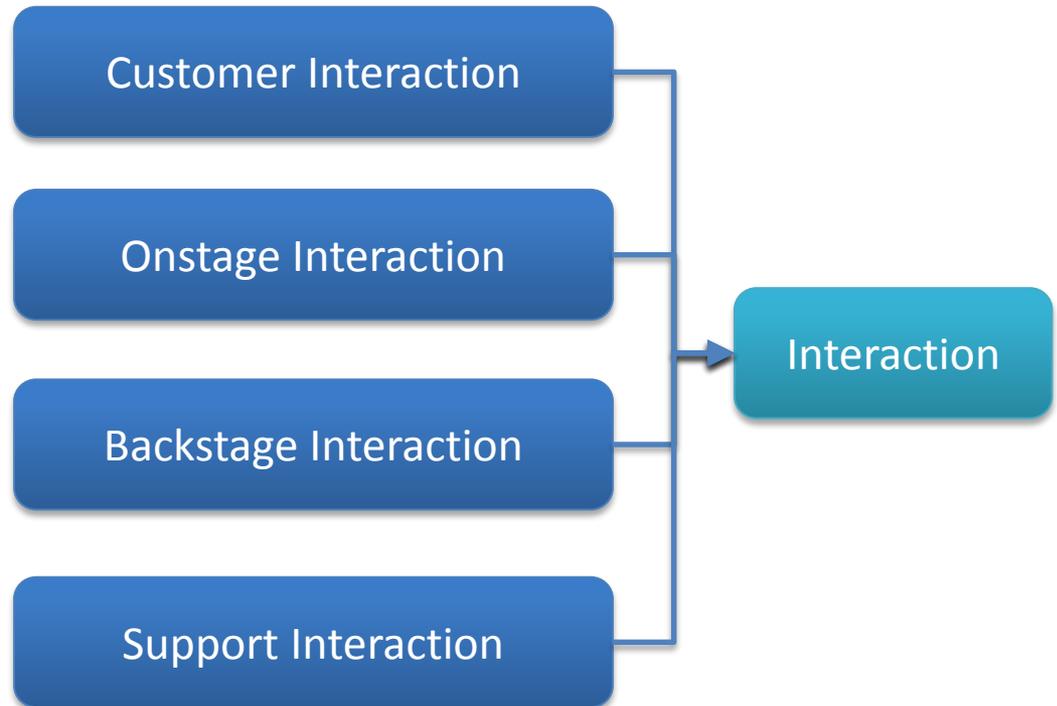
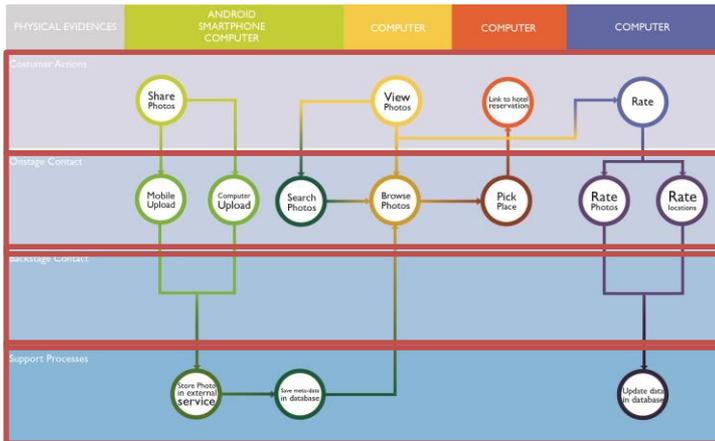
# LSS-USDL

## 6-Point interaction star model

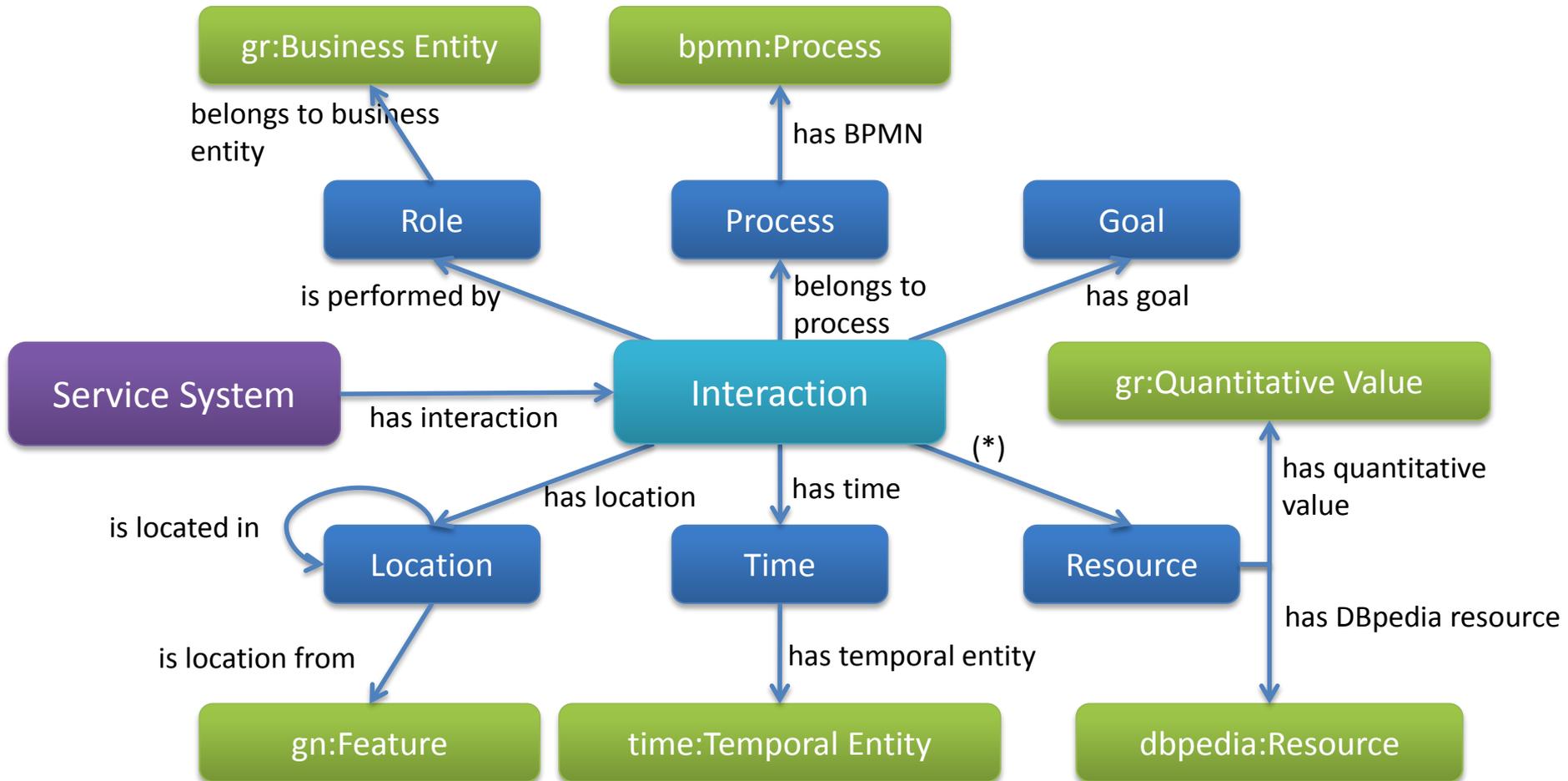


# LSS-USDL

## Interaction types (from service



# LSS-USDL



(\*) – receives resource, creates resource, consumes resource, returns resource

# LSS-USDL instances

## E.g.: Express Mail Delivery

– Consider the interaction “Customer delivers packages”



```
:CustomerDeliversPackages a lss-usdl:CustomerInteraction;  
  rdfs:label "Customer delivers packages";  
  lss-usdl:isPerformedBy :Sender;  
  lss-usdl:hasGoal :SendMail;  
  lss-usdl:hasTime [  
    a lss-usdl:Time;  
    lss-usdl:hasTemporalEntity :ConsumerGivesPackagesTime  
  ];  
  lss-usdl:hasLocation :SenderHome;  
  lss-usdl:belongsToProcess :MailDelivery;  
  lss-usdl:receivesResource :Mail.  
:ConsumerGivesPackagesTime a time:ProperInterval;  
  time:hasDateTimeDescription [  
    a time:DateTimeDescription;  
    time:hour 14  
  ].
```

# LaNDLESS

Introduction

The Service Model

**Tool Support**

Evaluation

Conclusions

# LSS-USDL editor

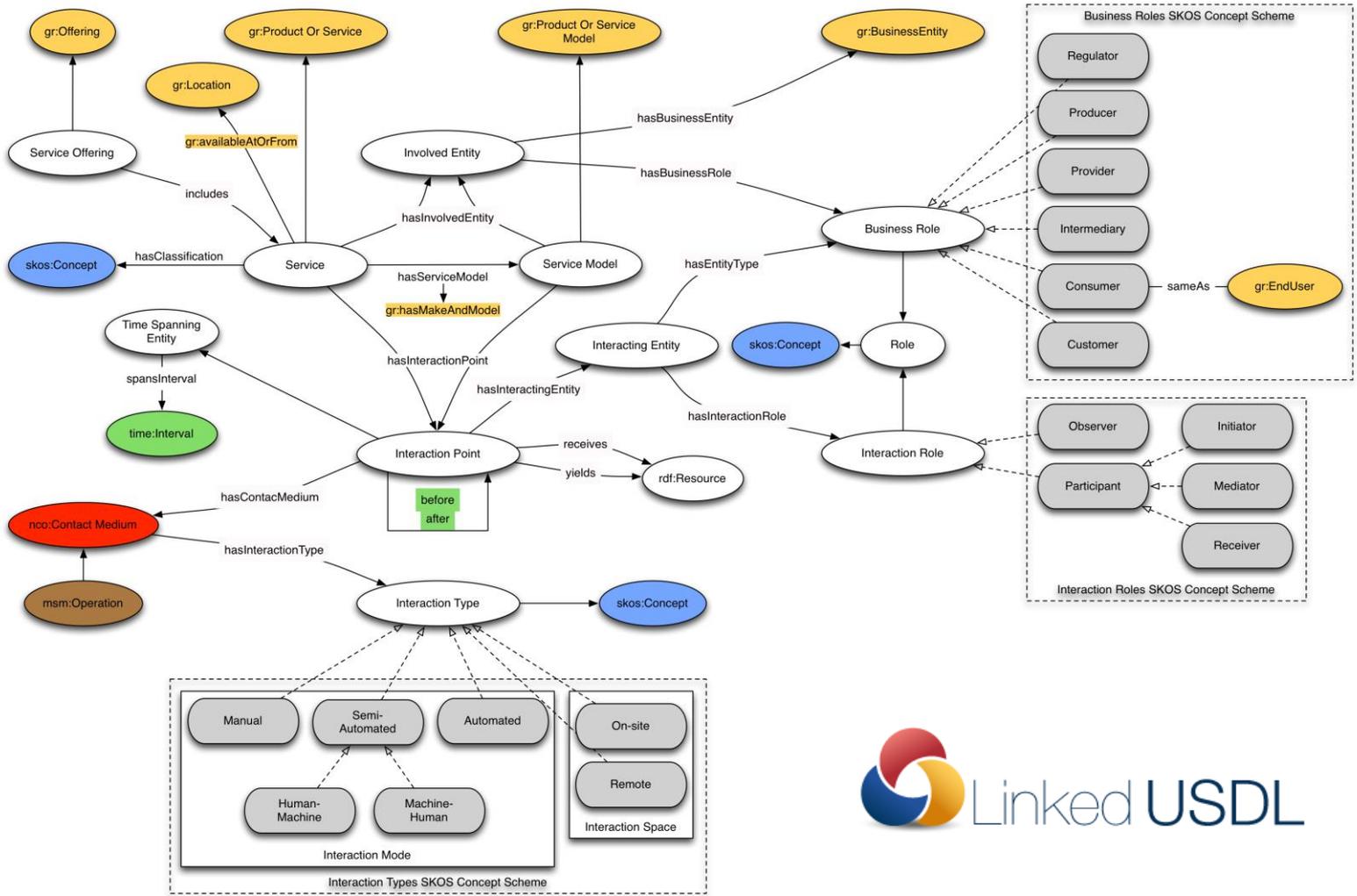
The screenshot shows the LSS-USDL editor interface in a browser window. The title bar reads "LSS-USDL editor" and the address bar shows "localhost:3000/service\_systems/3/interactions". The page features a navigation menu with tabs for "Express Mail Delivery", "Business entities", "Roles", "Goals", "Locations", "Processes", and "Resources". The user is logged in as "rplopes@student.dei.uc.pt".

The main content area displays a service system description: "<http://rdf.genssiz.org/landless/expressmail#> A service system for delivering mail from a sender to a receiver." Below this, there are several interaction cards:

- Consumer calls**: Includes "Sender...", "Receiv...", "Sender", "Interval", "Send mail", "Sender ho...", and "MailDelivery".
- Consumer gives package**: Includes "Mail", "Sender", "Send mail", "Sender ho...", and "MailDelivery".
- Driver picks up package**: Includes "Driver", "Send mail", "Receive mail", "Sender ho...", and "MailDelivery".
- Consumer service order**: Includes "Call-cente...", "Send mail", "Call-center", and "MailDelivery".
- Dispatch driver**: Includes "Driver", "Send mail", and "MailDelivery".
- Airport receives and loads**: Includes "Driver", "Send mail", "Receive mail", "Source air...", and "MailDelivery".
- Fly to des**: Includes "Send ma" and "MailDel".

The interface is organized into horizontal sections: "Line of interaction" (containing the first two cards), "Line of visibility" (containing the third card), "Line of internal interaction" (containing the fourth card), and a bottom row with the remaining three cards.

# Linked USDL mapping



# Linked USDL mapping

LSS-USDL	Linked USDL
ServiceSystem	Service
CustomerInteraction	InteractionPoint
Role	InteractingEntity
Time	TimeSpanningEntity
Resource	rdf:Resource
hasInteraction	hasInteractionPoint
isPerformedBy	hasInteractingEntity
hasTemporalEntity	spansInterval
receivesResource	receives
returnsResource	yields

# Demo

# Sign in

Email

Password

Remember me

Sign in

[Sign up](#)

[Forgot your password?](#)

# LaNDLESS

Introduction

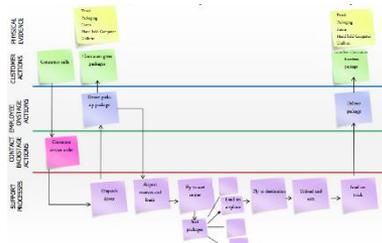
The Service Model

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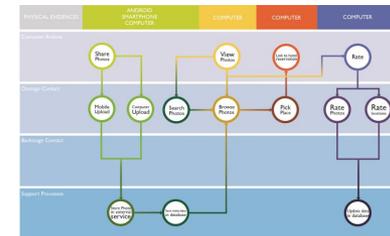
# Evaluation



Express mail delivery  
(Gremier 2011)

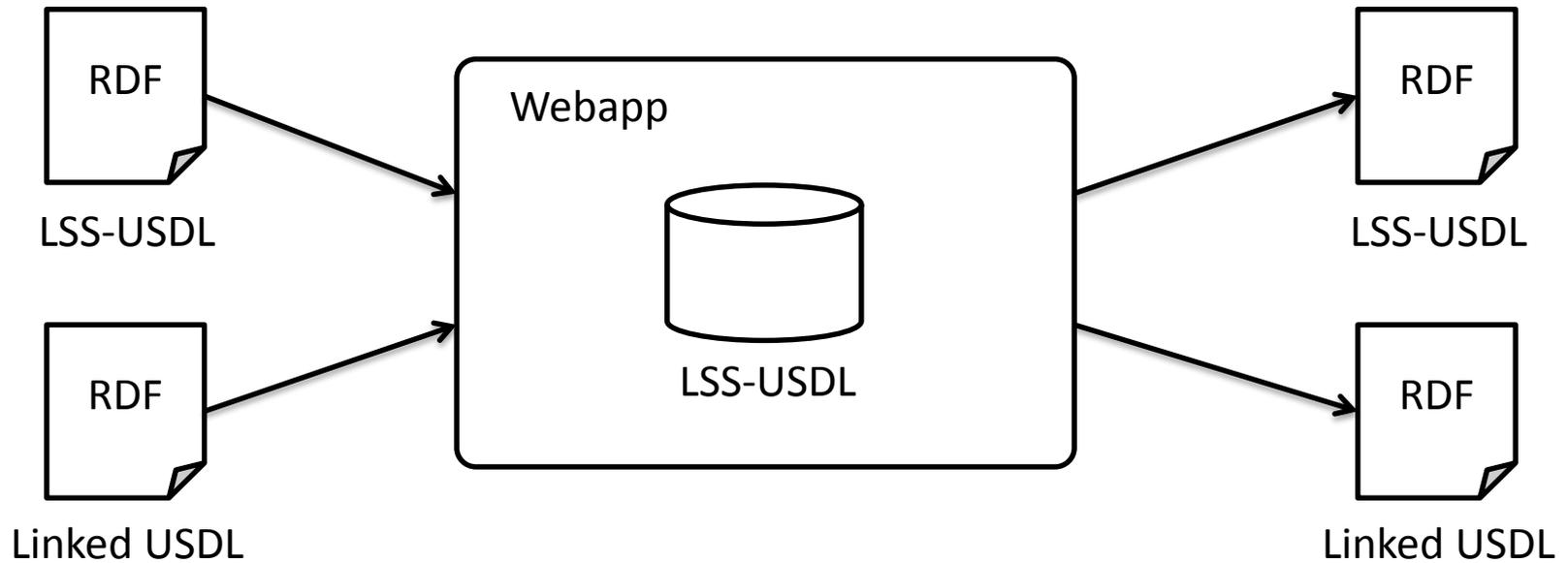
Physical Environment	Kiosk	Welcome Screen / Members Card	Member Profile Screen	Member Profile / Search Interface	Book Directions / Map, Coupons	Books	Books / Receipt
User Actions	Customer interacts with the kiosk	Customer selects members card to log in to kiosk	Customer checks suggestions	Customer searches for book	Customer browses books on map and applies discounts	Customer selects book and receives books	Customer discards one book and purchases the rest
Front Stage		Welcome Screen	Member Profile Screen, Suggestions, Promotions	Kiosk search interface	Book location and related promotions		Checkout and receipt
Block Stage		Kiosk software queries	Kiosk enters user profile in suggestions/promotions	Kiosk software queries	Kiosk returns book location, loaded promotional discounts		System logs customer purchases
Support		Customer Database	Marketing Database	Inventory DB / Location DB			Customer DB / Inventory DB

Bookstore kiosk  
(Glushko 2010)



SaaS webapp  
(Lopes et al. 2012)

# Evaluation



# LaNDLESS

Introduction

The Service Model

Tool Support

Evaluation

**Conclusions**

# Findings

**Service system model**

**Extensibility through software tools**

**Building block for data analysis**

# Future Work

**Further improvements and validations**

**Better tool support**

**Business Intelligence**

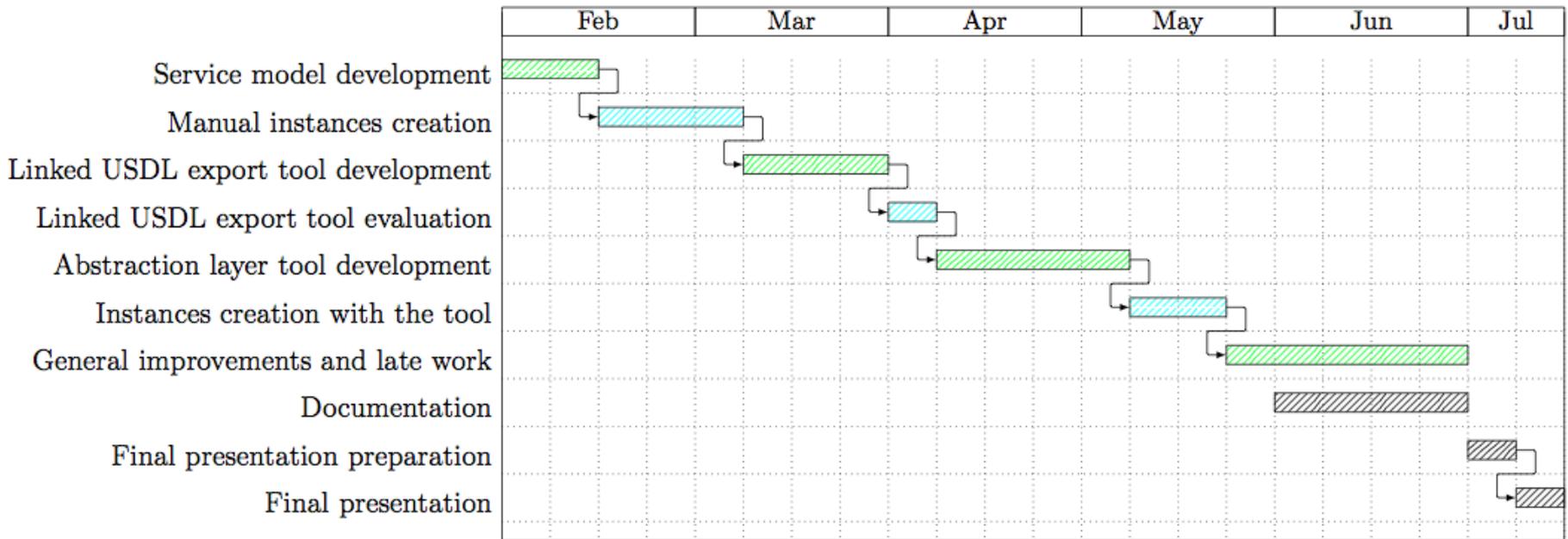
**Integration with the \*-USDL family**

Ricardo Lopes

Dept. Engenharia Informática - University of Coimbra

# Scheduling

Expected for the second semester



# Scheduling

## Actual execution of tasks

